## **Entrepreneurship Awareness Camp**

## Academic Year 2024-25

## **Summary Report(Day -1)**

The institute is organizing the EAC camp consecutively from last 14 yrs. This is the 15<sup>th</sup> edition of the same. This year the camp was organized for three days.

On 27<sup>th</sup>September 2024, The EAC Camp was inaugurated by the hands of Hon'ble. Dr. Mrs. S. R. Sakhare (Associate Professor,R&D Cell, AGPIT, Solapur). The Principal of Polytechnic Dr. M. A. Chougule sir and Vice-Principal of Polytechnic Mr. S. K. Mohite sir and Camp Co-ordinator Mr. G. M. Kulkarni sir were on dice.

In first session, Dr. Mrs. Sakhare S. R. madam has explained the topic "Role of Technology in Entrepreneurship". Initially she introduced some local entrepreneurs to students & conveyed importance of entrepreneurship in society. Later on she explained the characteristics of entrepreneurs introduced the use of technology in entrepreneurship with the help of some innovative ideas.

For Second Session, the Branch manager, Bank of Baroda, Solapur, Mr. Amit Choudhary sir was the keynote speaker. He has communicated on the topic – "Bank Loan Schemes for Budding Entrepreneurs". He explained various loan schemes like PM Mudra loan Yojana, Loans provided by MSME department to startups & individual entrepreneurs. Also motivated students for entrepreneurship.

With these sessions, day one was concluded.

## **Summary Report (Day -2)**

The day started with a session on "Start Your Start up in College" by Prof. S. N. Upadhe, Manager, MSME, Incubation Centre, AGPIT, Solapur.

Entrepreneurship awareness must Permeate into folds of every section of society; and one way of achieving this is by disseminating its advantages through the medium of training. Well-groomed and trained entrepreneurs have opportunities galore and immense options to make it big. So, for anyone who decides to pursue entrepreneurship in the present times, it would be a rewarding decision. The prospects for first generation entrepreneurs are indeed brilliant. And for this it is important to create awareness about learning entrepreneurship like any other discipline and adopting it as a career.

The session is to create awareness about the various startup activities which was previously carried out in the Indian society. The Speaker introduced and guided the students about the basic prerequisites of the startup's by giving the current examples. He briefed about Startup India Initiative which is rolled out several programs with the objective of supporting entrepreneurs, building a robust startup ecosystem and transforming India into a country of job creators instead of job seekers.

He also discussed how entrepreneurs seek feedback from mentors in creating their startup and imparting entrepreneurial skills so that they may increase self-efficacy entrepreneurs.

In last session, Mr. Aditya Dinde (Head, Business Development, Leo & Sagittarius Pvt. Ltd. Pune) was a resource person and had thrown the light on topic – "Importance of Foreign Languages in Developing Overseas Business". In very systematic and simple way, he had communicated the students on how to Master a second language like, Franch, German, Chinese & many more is crucial for developing effective strategies when expanding a business internationally.

By showing an understanding and appreciation for other cultures and their languages, you can grow strong relationships with clients and partners across the globe. He touched various aspects like multilingual business personnel, global economic power, building solid relationships with customers, suppliers, and business partners etc.

For the Valedictory function, Mr. Aditya Dinde was present as chief guest along with dignitaries present for Inauguration. Students were motivated by giving away certificates. The feedback from participants shows that the program was grand success.

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